



Network Your Way to Job and Career Success: Turn Contacts into Job Leads, Interviews and Offers (2nd Revised edition)

By Ron L. Krannich, Caryl Rae Krannich

Impact Publications. Paperback. Book Condition: new. BRAND NEW, Network Your Way to Job and Career Success: Turn Contacts into Job Leads, Interviews and Offers (2nd Revised edition), Ron L. Krannich, Caryl Rae Krannich, This book provides practical guidance on how to develop, expand, and use networks for finding jobs and advancing careers. Based on a solid understanding of future employment trends and the career development and job search process, this book shows you how to: Organise your networks within the job search process; Identify key individuals in your present network; Link your network to others' networks; Mobilise your network for finding a job; Prospect for new contacts and job leads; Write effective networking letters; Conduct winning informational interviews; Follow-up your referrals; Maintain and expand your networks.



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